



FIG. 2

(4) Other								1	3							
(3) Contacts	1							3						1		1
(2) Products				2		1			_			2				
(1) Marketing	1	1							2						2	
Association / Sum	1-1 sum = 2	1-2 sum = 1	1-3 sum = 0	1-4 sum = 3	2-1 sum = 0	2-2 sum = 1	2-3 sum = 0	2-4 sum = 4	3-1 sum = 6	3-2 sum = 0	3-3 sum = 1	3-4 sum = 2	4-1 sum = 0	4-2 sum = 1	4-3 $sum = 2$	4-4 sum = 1

FIG. 3

			1		,				1	,	1					
(4) Other				1/3				1/4	3/6							
(3) Contacts	1/2							3/4			1/1			2/2		1/1
(2) Products				2/3		1/1			1/6			2/2				
(1) Marketing	1/2	1/1							2/6						2/2	
Association	1-1	1-2	1-3	1-4	2-1	2-2	2-3	2-4	3-1	3-2	3-3	3-4	4-1	4-2	4-3	4-4

FIG. 4